# CLINICAL ORTHOPAEDIC SOCIETY Exhibitor Prospectus





# 113th Annual Meeting

September 3-6, 2025 | Amelia Island, FL

Average Attendance: 175 US-based orthopaedic surgeons

## www.cosociety.org

## **BENEFITS OF EXHIBITING**

#### Who Attends the COS Annual Meeting?

The Clinical Orthopaedic Society's Annual Meeting is the meeting of choice for over 175 orthopaedic surgeons practicing nationwide. DOs and Allied Health Professionals also attend the meeting to stay ahead of the curve in the field of orthopaedics. The COS provides continuing medical education to those individuals who are on the forefront of both scientific and socioeconomic orthopaedic causes.

#### Why Choose COS To Exhibit?

Understanding the importance of our exhibit partners, COS strives to make sure your exhibiting funds afford you plenty of face-time with our attendees. We believe these connections are as valuable to our attendees as they are to you. Exhibiting with the COS provides you the benefit of the following:

#### **Concierge Personalized Onsite Assistance**



Unique to all orthopaedic meetings, Clinical Orthopaedic Society (COS) actually brings doctors to you. If you would like to connect with a specific doctor or a particular institution, let us know and we will find them and introduce you to them. COS strives to make your exhibiting experience the best business investment possible. We appreciate your involvement and look forward to partnering with you for many years to come. To ensure a positive experience and productive meeting, we have a dedicated COS Onsite Coordinator available to assist you with locating doctors and making exhibit arrangements.

#### **Dedicated Time With The Attendees**

All breaks, lunches and desserts are served in the exhibit hall. We arrange the exhibit hall so that food and beverages are strategically placed to maximize traffic for everyone. Additionally, we have the President's Welcome Reception, a two-hour social event with drinks and heavy hors d'ouevres in the exhibit hall. This event is well attended and usually exceeds the time scheduled because of the positive experience. It's a great setting to develop relationships with the doctors. We have several breaks each day and give out prizes valued at approximately \$200 per day in the exhibit hall. Doctors are required to have a card stamped by numerous exhibitors in order to be eligible for the prizes. We find that in addition to the general interest in your products and services, the prizes are a great incentive to drive traffic to you.

#### **FREE Pre-Meeting Attendee Mailing List**

Exhibitors will receive a complimentary pre-registered attendee mailing list as it becomes available before the meeting. You can use the list to promote your products/services in advance and potentially boost traffic at your booth.

#### **FREE Post-Meeting Attendee Mailing List**

To assist you in your post-meeting marketing efforts, COS will supply, upon request, a FINAL list of registrants which will allow you to conduct follow-up correspondence with registrants via mail.

#### Attendance at the Scientific Portion of the Meeting

To better prepare and equip your sales force, COS welcomes and encourages your registered representatives to attend the scientific program portion of the meeting. This will enable your company to gather the most current and relevant information in the orthopaedic field, further build rapport with the attendees, and gain a competitive advantage in the industry.

#### Acknowledgement in the Scientific Program

Your company will be listed in the Scientific Program along with contact information, website address, and a brief company description.

### **Travel and Hotel Information**



#### Meeting Hotel

Omni Amelia Island 39 Beach Lagoon Rd Amelia Island, FL 32034

To reserve a room, call the hotel at **904-261-6161**. Mention you are attending the COS Annual Meeting to ensure you receive the discounted group rate. The hotel is 29 miles from Jacksonville International Airport (JAX).

## Interested in maximizing your exposure to COS attendees? Become a meeting sponsor.

COS offers multiple sponsorship levels to allow you to stand out and enable you access to additional social environments to meet with medical professionals. Sponsorship levels provide you with additional representative badges, and at the Diamond, Platinum & Gold levels, increased booth size. Each level either includes, or provides a discount on the additional opportunities below. Please see page 4 for a list of all sponsorship levels and the benefits included or the discount available to purchase additional opportunities.



**Pre-Meeting Advertising** 

As a sponsor, you will have the opportunity to include sidebar advertising for your company in one of the pre-meeting emails sent to every member of COS. This is a great way to reach every member of the association, even if they are unable to attend the meeting. As a Diamond, Platinum or Gold sponsor, you will also have the ability to run a banner ad on the COS website, which receives additional traffic as our registrants sign up for the meeting.

#### Full-page color advertising in the Journal of Surgical Orthopaedic Advances

The Journal of Surgical Orthopaedic Advances is the official journal of the Clinical Orthopaedic Society, as well as the Eastern, Western and Southern Orthopaedic Associations. With a distribution to over 4,000 orthopaedic surgeons nationwide, this opportunity provides the ability to reach a wide audience.

#### **Welcome Packet Advertising**

Provide us with a flyer or advertisement to include in our meeting registration packets. There is no better way to immediately make your presence known to meeting attendees.

#### **Showtime Breakfast/Lunch Presentation**

Have a new product or procedure you want to debut or promote? As a Diamond, Platinum or Gold sponsor, you may have the opportunity to present a 15 or 30-minute presentation over breakfast or lunch in our main scientific program room. There will be no competing scientific events during this time period.

#### **Door Drop Advertising**

Hosting an Industry Workshop or have products to promote? As a sponsor, you may have the opportunity to provide COS with a door drop to be distributed to all the COS attendees staying in the meeting hotel.

### **Registration and Badge Pick Up**

A meeting packet with exhibitor identification badges will be distributed upon check-in at the Exhibitor Registration Desk. All onsite representatives and spouses/guests who attend the meeting must coordinate participation through their respective company. The number of onsite representatives varies by exhibit level (see chart on p. 4).

#### EXHIBITOR BADGES MUST BE WORN THROUGHOUT THE DURATION OF THE MEETING. They are proof of registration and are required for admittance to all functions and social events.

#### **IMPORTANT DATES**

July 4, 2025 Deadline for Exhibitor Application and \$500 Deposit

July 25, 2025 Deadline for Cancellation and Partial Refund

July 25, 2025 Final Deadline for Balance of Exhibitor fees

August 8, 2025 Deadline to Submit Copy for Final Program

September 3, 2025 Exhibitor Booth Set-up (12:00pm – 5:00pm)

September 4-5, 2025 Exhibits Open (6:30am – 4:00pm)

September 6, 2025 Exhibits Open (6:30am – 12:00pm)

September 6, 2025 Exhibit Booth Break Down

## **APPLICATION FOR EXHIBIT SPACE**

#### Clinical Orthopaedic Society | 113th Annual Meeting | Amelia Island, FL | September 3-6, 2025

Apply online at: <a href="mailto:cosociety.org/exhibiting">cosociety.org/exhibiting</a>

Mail, email or fax form and payment to: Clinical Orthopaedic Society, Attn: Keith Levin | 110 West Rd, Suite 227, Towson, MD 21204 Phone: 888-695-0515 | Fax: 410-494-0515 | klevin@datatrace.com | Tax ID 23-7164991

#### **Company Information**

Company Name		
Contact Name	_ Title	
Email		Phone
Address		
City/State/Zip Code		

#### **Exhibiting Levels**

Benefits Available	Diamond \$30,000	Platinum \$20,000	Gold \$15,000	Silver \$10,000	Bronze \$5,000
Complimentary Representatives*	12	10	8	6	3
Booth Size	Front booth 8 x 16	8 x 16	8 x 16	8 x 10 **	8 x 10 **
Lead Retrieval Scanners with Export	2	1	N/A	N/A	N/A
Breakfast/Lunch Presentation +	Included 30 minutes	30 minute Lunch	15 minute Breakfast	N/A	N/A
Banner on Website	Included	Included	Included	N/A	N/A
JSOA full page color ad	Included: 2 pages	Included: 2 pages	Included: 1 page	\$1,000 /page	\$1,500/page
Sidebar ad in Pre-show email to Members	Included	Included	Included	\$200	\$300
Door Drop Advertising	Included	Included	Included	\$500	\$1,500
Flyer ad in Registrant Packets	Included	Included	Included	Included	\$750

Exclusive Opportunities: Contact Keith Levin at 888-695-0515 or klevin@datatrace.com

Industry Workshop / Mobile App Sponsorship / WiFi Access Sponsorship / Dessert Sponsorship / Job Board Sponsorship / Power Up Station Sponsorship

\* Additional representative badges are \$300 each | \*\* Possible reduction to 8 x 8 depending on space availability | + No refunds. Payment must be paid in full at time of booking.

#### Fees Calculation of Total Fee (Insert fees from section above)

Exhibiting Level	\$ 🗌 Sidebar Email Ad	\$	TOTAL FEE	\$
□ Additional Representatives	\$ 🗌 Door Drop	\$	AMOUNT PAID	\$
🗌 Full Page, Color JSOA Ad	\$ 🗌 Flyer in Registrant Packet	: \$		

#### **Payment Information**

- \$500 non-refundable deposit is due with the receipt of the application by July 4, 2025
- Full payment must be received by COS by July 25, 2025

**To Pay by Credit Card:** Deposits and exhibit amounts \$5,000 or less may be paid by credit card. Please use our secure payment processing server at <u>www.cosociety.org</u>. Simply click "Exhibiting" in the menu on the right side of the homepage.

To Pay by Check: Any exhibit level may be paid by check. Please return a copy of this form with your check, made payable to COS to: Clinical Orthopaedic Society, 110 West Road, Suite 227, Towson, MD 21204

#### Diagnostic Imaging Equipment and Lasers:

Exhibitors will be able to display and demonstrate imaging equipment in their booth space. Exhibitors shall not demonstrate diagnostic imaging equipment using either ionizing or non-ionizing radiation. In addition, demonstrations of activated therapeutic lasers are prohibited.

Meeting registrants will have the opportunity to opt out of mailing lists at time of registration.